Central America - Soil Scientist

Fertilizer Company in Central America is seeking the services of a Soil Scientist with good fundamental training in chemistry and agronomy to support a team of agronomists and sales personal to promote the latest technologies with the aim of increasing sales of fertilizer from 200,000 to 500,000 tons/year. The mission of the company is to service the needs of its clients based on sound and scientifically correct fertilizer recommendations made on the basis of the latest innovations and technologies in the field. The candidate must be able to assist in formulating programs with some support. The candidate will assist in diagnosing the factors limiting crop yield in areas where little supporting information is available and formulating remedial measures designed to overcome these limits to production. In addition, the candidate will help design, execute and supervise applied research experiments and related extension activities in cooperation with a team of agronomists already in place. In addition, the candidate will assist in the continuing education and upgrading of the qualifications of the agronomic team as well as the sales personnel responsible for promoting the sales of fertilizers, soil amendments and agro-chemicals. The candidate will also be expected to learn to make custom fertilizer recommendations for selected clients for a wide range of tropical (sugarcane, coffee, corn, rice, rubber, oil palm, bananas, pineapples and temperate (tomatoes, peppers, cucumbers, squash, watermelon, melons, wheat, pastures) crops. Currently these tasks are being undertaken by a part-time consultant who will guide and oversee the work of the candidate during a transitional period after which the consultant will retire. Minimum qualifications include a (1) M.S. degree in Soil Chemistry or Soil Fertility with a strong emphasis in chemistry from a reputable university, (2) excellent written and oral communication skills (3) fluency in Spanish while highly desirable is not essential but a commitment to learn the language within a reasonable time is required, (4) demonstrated leadership ability for organization and facilitation of programming (4) some experience in tropical agriculture, (5) evidence of success in working with others toward a common goal, (6) outgoing character with a modicum of aggressiveness in getting the job done, (7) some experience in sales or the ability to sell will be a distinct advantage. Review of applications will begin immediately and the position will remain open until a suitable candidate is chosen. Direct enquiries and applications to: Dr. Malcolm E, Sumner, 1080 Dogwood Hill, Watkinsville, GA 30677. Phone: (706) 769 7104 E-mail: malcolm296@gmail.com.